

2018 Fall Harvest Unload Policy



CORN

Concordia Terminal LLC

EARLY CORN PROGRAM – DISCOUNTED DRYING

- Drying charge is 1 cent per point above 15.0% moisture with the standard shrink of 1.5% per point above 15.0% moisture to apply
- Effective immediately, tentatively good through September 30th, subject to change at anytime
- The discounted drying charge only applies at time of delivery; corn must be delivered and applied to a contract. **Basis must be established, “Price Later contracts do not apply”.**
- Max moisture 22%, subject to change

Concordia: Both Locations, after early corn program

- Cash or Contract Only
 - OPEN STORAGE is not available
 - Any bushels not sold or contracted will be placed on *Price Later Contracts**

All Other Locations

- Open Storage is available

SOYBEAN

Concordia: (Both Locations)

- Cash or Contract Only
 - OPEN STORAGE is not available
 - Any bushels not sold or contracted will be placed on *Price Later Contracts**

All Other Locations

- Open Storage is available

MILO

ALL AgMark Locations

- Open Storage is available

***Price Later Contract (PL)**, also known as a Delayed Pricing or No Price Established, allows customers to leave their grain “un-priced” and have until later to establish a price while passing ownership to AgMark

- NO fees IF grain is priced within 15 days of delivery
- Soybeans & Corn priced after 15 days of delivery will have a pro-rated service fee of
 - Milo & Corn: \$0.045 / bushel / month calculated from unload date until sold
 - Soybeans: \$0.05 / bushel / month calculated from unload date until sold
- Flexibility to price any bushel amount
- The price is based on the published cash price at the location where the bushels are located
- Subject to basis and futures price risk, just like storage
- **This is not STORAGE! Title passes to buyer and you are unable to get a CCC loan or LDP once applied to a Price Later contract** (unloads Friday through Thursday applied to PL contract each Friday)

Effective Tuesday August 21, 2018 All policies and programs are subject to change anytime without notice